

Strategic Team Group



Strategic Team Maintenance Co Ltd trading as Strategic Team Group.

Our business activity is the provision of an integrated and co-ordinate approach to construction services including - new build, refurbishment, fit-out and maintenance in both the public and private sector.

Annual turnover for the year ended March 2009 = £34.5m.

We employ over 196 team members including 145 trades' personnel.

We have a 4-year framework to carry out drainage and ground-works services to Leeds City Council on a range of public buildings and parks. We also undertake new build and conversion projects on educational and public buildings with a value ranging from £50k to £2m.

We use the SCMS system for receipt and download of pre-tender notices, tenders, tender returns, tender amendment notices and checking out additional enquiries.

The system speeds up communication and guarantees that we receive and send information without postal concerns. Environmentally, it saves on carriage and paper as the information can be read on screen. We are also able to send out information to sub-contractors electronically.

We would support the greater user of e-commerce in all transactions.

Caddick Construction Ltd



Caddick Construction was established in 1979, and operates across the M62 corridor. We offer construction and civil engineering services ranging from £2 million through to £25 million and

are currently on site in Leeds, Manchester, Hull, Carlisle, Chorley, Newcastle, Oldham, Scarborough and Sheffield, with contracts ranging from £50,000 to £5million on civil engineering works.

Turnover to year ended August 2008 was £70m, and we employ 137 staff from offices in West Yorkshire and Manchester.

Our largest current project is a £21m dairy complex in Leeds and smallest, a £1.1m library and we have just been awarded a £19.5m contract for a Tesco store in Manchester.

Our ISO 9001 and ISO 14001 accreditation is backed by a variety of awards including our 7th consecutive Gold RoSPA Award, the Pinders Design Award and the National Award for Construction Excellence.

Caddick is involved in a variety of electronic tender pricing and submission systems across the North and utilises electronic exchange of drawings, reports and images between our sites and project teams for the benefit of our clients and consultant partners.

We have submitted and undertaken a variety of contracts utilising the SCMS system and find it user – friendly and easy to follow.

The SCMS system ensures that the registered contact(s) personally receive all information, the importance and relevance of this has been particularly underlined with our current major PQQ for the YORbuild framework pre-qualification submission.

Overall we find that the SCMS system has increased our efficiency in submitting proposals which similarly benefits time, cost and security compared to traditional hard copy submissions.

For details of our projects including contracts where the SCMS system was utilised with Leeds City Council please visit our web site www.caddick.co.uk

North Midland Construction
Plc



North Midland Construction PLC
Civil engineering and building
contractor. We are a national civil
engineering and building company,
turning over approximately £200m

per annum. We employ some 1000 people and are split into five divisions, Civil Engineering; Special Projects; Building; Utilities and Nomenca (M & E Contractor).

Recent local works have included, public realm works to Albion Place & Lands Lane, re-painting Wellington Street Viaduct & works to Halifax sewage treatment works.

Over the past few years we have moved away from the traditional paper based marketing & tendering system to adopt an electronic system using web-sites and e-mail. We have been involved with the SCMS system in the Yorkshire region for the past three years. The system sends e-mails direct to us for many potential contracts that fall within our pre-defined scope of works. We then download a PQQ and if successful use the electronic tendering facility to up-load our tender.

We have found the system to be a great benefit to us. By notifying us of potential tenders, it saves us time searching for the information or visiting potential clients. The electronic PQQ forms are simple to download and return, and give added security of delivery.

At tender stage the use of an electronic communications channel speeds up delivery, query response and return of tenders saving us time and money.

Further details can be obtained from:

E: mike.thornett@northmid.co.uk

W: www.northmid.co.uk



JN Bentley is a leading, privately owned construction company in the UK, directly employing over 550 people. We have an annual turnover in the region of £100 million, generated from projects in both the building and civil engineering markets.

We work hard to develop lasting relationships with our clients and our business has grown largely from repeat work. Our philosophy is simple – construction is about providing a service and as such we always work collaboratively and flexibly with our clients in a spirit of openness and honesty.

We pride ourselves on working with clients to find innovative solutions to traditional construction problems and applying the latest information technology to help drive efficiencies and reduce waste in our processes without compromising on quality.

We have invested significantly in IT systems and see these as a key resource to facilitate all our business processes, making tasks quicker, less repetitive, and more accurate. The “Supplier & Contract Management System” (SCMS), helps us achieve this in a wholly sustainable way.

The internet is where a large proportion of our e-commerce takes place, via Client/Supplier Web Portals, and our super-fast connections with unlimited upload/download capacity, and with no limit on incoming/outgoing e-mail sizes, gives us a first class connection; enabling trouble-free information transfer and easy access to the ‘E-Commerce’ Market.

As more and more work will undoubtedly be procured via ‘E-Commerce’ means, SCMS is already ahead of the game; providing a first class ‘E-Commerce’ Portal for Public Bodies across Yorkshire & the Humber Region.

We are registered with a number of Client web portals across the Country but to date a large proportion of our ‘E-Tendering’ success has come via SCMS, which we have found to be one of the most beneficial and ‘user-friendly’ web portals out there.

During 2009, via SCMS, we identified 14 opportunities with 4No separate Councils; 8 of these opportunities took us forward to tender, and two of which we won. Our most notable success via SCMS has been winning a large Highways Structures Framework Agreement for Kirklees Council.



Dependable Productions supplies video and new media content to the corporate and public sectors. The business was established in 2003 by former BBC

Senior Producers Richard & Lucy Critchlow. Combining decades of broadcast TV experience, modern production techniques and new technology, we have consistently delivered broadcast quality television to our clients for use in traditional applications such as DVDs and presentations but also in countless new media applications.

We use our journalistic experience and high end TV production values to deliver content which is powerful both editorially and visually, delivering the key messages within any given project to the audience in an appropriate way. We also maximise the impact of any production budget by using the latest production techniques, such as high definition cameras, ensuring our client's content delivers maximum, cross platform return on investment.

Our clients include public sector organisations like the Department of Health, the Health Protection Agency, many County Councils and the BBC along with private sector clients like global accountants BDO, Absolute Radio and Alcatel-Lucent .

Our formal client feedback questionnaires consistently praise our ability to really understand their needs, suggest appropriate solutions and then deliver them in a highly professional and appropriate manner.

We moved from the south east to North Yorkshire at the beginning of 2007, where with Yorkshire Forward's support, we built a brand new high definition capable production studio. We continue to serve our clients in the south east, but were keen to find new, local clients. Following contact with Business Link Yorkshire, we attended a 'Meet the Buyer' event at Thirsk Racecourse, which was where we were introduced to SCMS. We registered later that day.

Many of our public sector clients are gained through a formal tender or framework agreement. We are registered with various tender sites and use the company B2Bquote to do daily searches for us. However, it was through SCMS that we gained our first big Yorkshire contract. We tendered for the making of a DVD for all the councils across Yorkshire and the Humber about Waste Management. We subsequently found out that 70 other companies also tendered for the work. We were awarded the contract in January 2009.

For more information: www.dependableproductions.tv or 01845 538020.

Aspect Building Solutions
Ltd



We are a building contractor undertaking the refurbishment of education facilities in and around the West Yorkshire area along with property developments for a number of commercial clients. Turnover for the last 2 years has been one million for each of these years. We currently employ 15 no CRB checked tradesmen and supplement this with a number of subcontractors who form part of our supply chain.

Recently completed projects include

Salem Church, Birstall value 200k

Seven Hills Primary School value 85k

Various small contracts for schools ranging from £100 - £16000

We find the SCMS website extremely helpful and easy to use to undertake E tendering. Also due to this process we also find that tender selections are correct and to Council policy. We also appreciate the listing of other tenders and relevant contact details as this allows us to pursue tenders with other organisations.

The benefits for ourselves have included continued growth, the prospect of tendered projects from other organisations & our company details appearing for all organisations to view. The benefits to the council especially in this climate are contractors who are competitive, skilled and fully aware of Council requirements. We however find that although we are able to tender for schemes in Leeds other councils such as Bradford, York, Barnsley and Calderdale operate tender selection processes that are extremely protracted. We would like to think that this process could be simplified by approval to all SCMS listed contractors as surely if a contractor is approved by one council then they should be approved by all .

Further details can be obtained from:

Email : c.scholes@aspectbuildingsolutions.org.uk

Website : www.aspectbuildingsolutions.co.uk



Established in 1982, Eurolink is a family-owned business, with a reputation for quality and exceptional standards of customer service. We have been providing the best in temporary and semi-permanent business accommodation for over 25 years. Our commitment to excellence is demonstrated through our achievement of ISO9001: 2000; we also have a first class health and safety record endorsed by the Contractors Health and Safety Assessment Scheme. Eurolink has recently been awarded the Investors in People Accreditation and been successfully registered with Constructionline.

Last year our turnover increased to £1.7 million and our permanent staff increased to 15, we also have a loyal and trusted group of specialist sub-contractors.

We use the e-tendering system through the Alito website with Leeds and Kirklees councils, working with the school and education departments. Eurolink tender for the provision of new and used temporary classroom accommodation and all associated ground works. Some of our recent projects include 4000 sq ft nursery complex for Little People Day Nurseries in Farsley and a 2400 sq ft nursery block with outdoor play area for Morley Newlands School, Leeds.

We are also registered with a number of councils across the north of England who are not using this technology for tenders and as such not benefiting from what the e-tender system has to offer.

The most obvious benefit of the e-tendering system is the easy access to all the relevant information to enable most appropriate tendering. Cost and time savings are made as the majority of the work can be done without hard copies, which is also environmentally friendly. A further benefit comes from the ability to forward relevant sections to sub - contractors via e-mail, helping to cut down on time spent with administration.

Further details can be obtained from:
[www.eurolink-construction .co.uk](http://www.eurolink-construction.co.uk)

Eurolink - first choice for portable accommodation



As one of Yorkshire's leading building and maintenance contractor's we are responsible for maintaining 9 Mental Health Hospitals within Leeds and are passionate about delivering best value to all our client's.

We currently supply Leeds City Council with building related needs within the education sector. We are currently working with a number of school's in assisting them to maintain and upgrade schools for the future.

We at Shaw Building Solutions Ltd are currently using the SCMS system and have been for a number of years, tenders are automatically submitted onto the system that meets our requirements and we have the option of accepting a tender or declining it.

We believe that 'the reward for work well done is the opportunity to do more' and the SCMS system is a great example of that very quote.

Working within an environment where the whole world is looking at reducing its carbon emission's the SCMS system is a fantastic way of achieving this. All the documentation that is required to tender a project can be quite substantial and can be costly in printing fee's, using the SCMS system eliminated unwanted expenses and all documentation could be viewed without the need of printing.

You can also alter and input your own data to any of the documents that are required to be submitted so there is no need to even build time consuming spreadsheets or word documents. The SCMS system is so versatile and flexible it's a must for every contractor who wishes to be taken seriously in the e-tendering industry.

'Passionate about delivering best value'

Further details can be obtained from:

Tel: 01302 322 275

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